# MULTICATE® Medical Products

Our Capability





### We are Multigate.

— Strong partnerships and pioneering development within the world of hospital care have powered our growth and helped us to evolve from the sale of our very first dressing pack in 1986.

— Today, we are one of Australia's leading suppliers and manufacturers of procedure packs and medical consumables, for the public and private hospital market. We design, make and supply over 2,000 products and employ over 250 people in Australia, many of whom have had successful careers in nursing and hospital care.

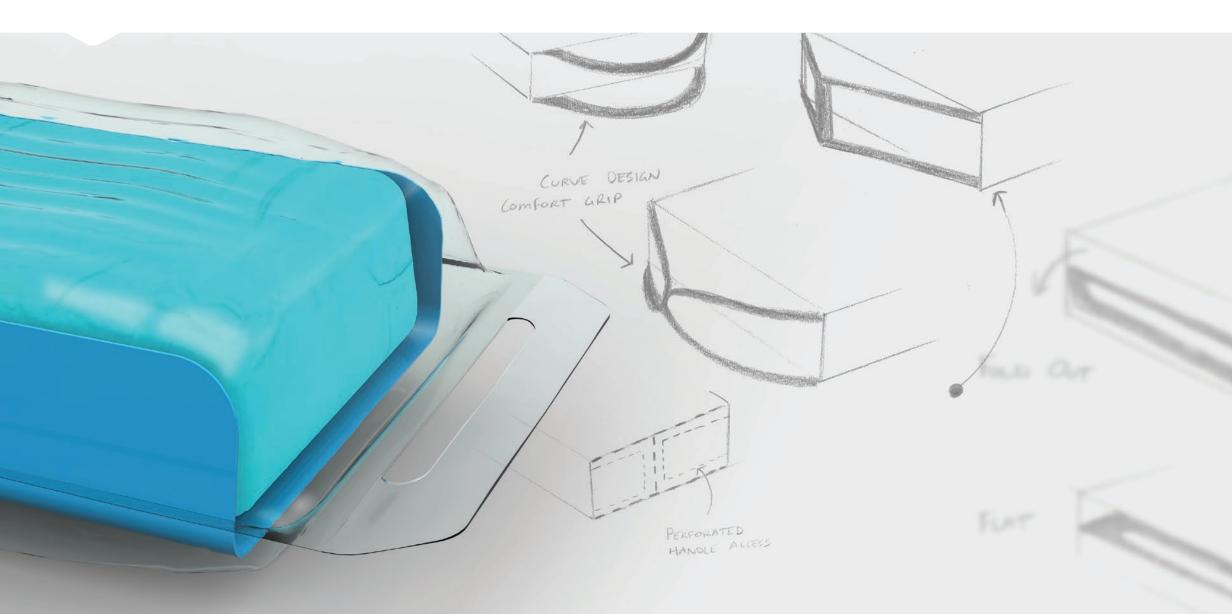


— At Multigate we are driven by a clear purpose, to create medical products, services and experiences that give you the advantage to perform at your best.

— We aim to inspire performances and better patient outcomes that will lead the world of hospital care to new standards. — Our responsibility is to innovate constantly and with purpose.
— With a genuine desire to improve the quality of your day to day life, we are dedicated to the design of ground-breaking new products and services that have you and your performance as a medical professional in mind.



— We have invested in the development of a world class design capability, to build upon our empathy and understanding of the way you work, to uncover hidden needs that drive our innovation practice and to power our ability to better serve you, your patients and our partners.





— Our innovation approach is not confined to the products we design. We offer a holistic approach focused on improving the total user experience. It's a focus that constantly challenges us to consider how our people, our products and our services deliver a performance advantage.

We are equally focused on the design of our product education, improving the management of our products to reduce holding costs, assuring supply and managing the entire lifecycle of the product through to its effective disposal. It's this wider focus that ensures our products make genuine contributions to improving hospital management and clinical practice.



— We have learnt that by observing, listening and collaborating with our customers we can consistently deliver performance breakthroughs.

From the design of our CubeWare™ range, currently revolutionising the hollowware market, by driving clinical and wider hospital benefits in space saving, to our innovative new Fluro-Tec<sup>®</sup> abdominal sponges and swabs, which improve intra-operative detection and patient safety, each new iteration of our products and services aims to deliver the benchmark in clinical and hospital performance.







Holloware

Custom Procedure Packs

Dressing & Procedure Pack





Towels

& Wipes

Surgical Dressing Bandages







Gowns & Apparel Surgical Instruments Accessories



#### Sterilisation Wrap



X-Ray Detectable Sponges & Swabs



#### Drapes

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— We have always felt the highest duty of care, not just to you, but to your patients, as the decision to use our products has the capacity to shape a life.

 Our processes set the standard for quality. All our products are assembled and packed, either on- site, in our world class 1,600m<sup>2</sup>
 ISO class 7 clean room located at Villawood, or by one of our
 10 international manufacturing facilities.







## MULTIGATE CubeWare<sup>®</sup>



— We have a dedicated team of trained clinicians who understand your needs and are on hand to support you.

— They are supported by a comprehensive training, education and technical support program that ensures you maximise the value in our offering. — Our logistics investment is transforming our supply performance, enabling us to shorten lead times and improve supply responsiveness.
— We have moved from a single, to a multi-hub warehousing and distribution model. We have married this with a new quality control regime that enables direct

control regime that enables direct shipments from our offshore manufacturing facilities to dedicated local warehousing.





TOWNSVILLE

BRISBANE

SYDNEY

CANBERRA

MELBOURNE



Our design capability, extensive product range, deep knowledge of your clinical needs, together with our world class manufacturing facilities and supply management, power our ability to offer you the very best custom packing solutions.

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Custom packing solutions that are designed to optimise every aspect of your performance and deliver tangible improvements in the economics of patient care.

— Multigate leads the Australian market in the design and supply of custom procedures packs.



A PARTNERSHIP

— Despite our growth and success, we remain true to our innovation led vision we had 30 years ago. A vision that drives our desire to improve the world of hospital care. A vision that is built on collaboration with you, our partners.

- Together we are Multigate.

Empowering performance since 1986



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